

## 2010 Education Schedule

**There are Technical Sessions for Everyone that works for a company that strives to deliver indoor comfort to their Customers - whether you are an Owner, Manager, Technician, Truck Driver, CSR - we Welcome you ALL!**

**PLEASE NOTE THAT ALL EDUCATION WILL BE HELD ON THE 5TH FLOOR**

<b>TOPICS &amp; BRIEF OUTLINES</b>	<b>ROOM</b>	<b>Time</b>	<b>Presenter</b>	<b>CEU's</b>
All those in the Train-the-Trainer Program - you asked for help with PowerPoint - you'll have that chance!	554B	10-NOON	Erin Holohan	
Mgt Class - Tour of Mechanical Room		2:00-4:00 pm	R. I Convention Ctr Engineer	
<b>TUESDAY, TECHNICAL SESSIONS TOPIC</b>	<b>ROOM</b>	<b>Time</b>	<b>Presenter</b>	<b>CEU's</b>
New & Emerging Technologies This was a popular session in Hershey - learn more about the new products.	554A	8:30 - 11:00	Mix of products & presenters along with a moderator	3
Stack the Deck - empower your entire organization to be able to handle any request or circumstance that might happen in your business.	554B	9:00-11:00	Joe Vassalo, Oilheat Associates	2
ECM Technology - back by popular demand, Chris will show you how this technology can make a heating/cooling system more efficient and comfortable.	555A	8:30 - 11:00	Chris Mohalley	3
Steam Presentation - trainers from Weil McLain will bring their outdoor class indoors	555B	9:00-11:00	Weil-McLain	2

\*\*Subject to Change

## 2010 Education Schedule

Solar presentation - Dave will share with you his personal experiences and a bit more.	556A	8:30-11:00	Dave Yates, F.W. Behler York, PA - contractor and writer for Contractor Magazine	
Reset to the rescue - be a hero to your customer by cutting their fuel bills while at the same time saving their boiler.	556B	9:00 - 11:00	John Barba, Taco	2
Updates on NFPA	558A	9:00-11:00	Representatives from NFPA 31 & 54	
The Advantages of NORA Technician Certification - how can NAOHSM and NORA team up to make certification more accessible & what training needs do you need to be on the top of your game!	558B	9:30 -11:00	Bob Hedden	
Greening Steam - 1st 50 people to register receive a free copy of Dan's latest book	Show Floor	4:00-5:45 p.m.	Dan Holohan	2

### WEDNESDAY, TECHNICAL SESSIONS

TOPIC & BRIEF OUTLINE	ROOM	Time	Presenter	CEU's
Are you considering expanding into Propane? What's it take in the way of additional training, expenses and more.	554A	9:00-11:00	Gerry Grecco, Wesson Energy	
BPI Certification - is it right for you or your company? He'll help you navigate the maze.	554B	9:00 -11:00	Jeff Emerson, BPI certified since 2004. Jeff worked many years for BlueOx	
ECM Motors + Proper Air Flow = Sales Opportunities	555A	9:00 - 11:00	Chris Mohalley	2

\*\*Subject to Change

## 2010 Education Schedule

Condensing Boiler Technology - both oil and gas.	555B	8:30-11:00	Jodi Samuels, trainer for Viessmann	3
82% Combustion Efficiency can be a very bad thing! Understanding Combustion and learning how to explain it simply to customers and using the FSA Calculator.	556A	9:00-11:00	John Levey	2
Update on Bio & Fuel Oil	556B	9:00-11:00	Michael Devine	
Let's Build the Perfect Customer-Focused Heating Co. (Bring Your Wish List)	Room 557	9:00-11:00	Dan Holohan	

\*\*Subject to Change